

Peer-Confirming Equilibrium

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STRATEGIC UNCERTAINTY IN GAMES

Optimal actions often depend on what others do

- ▶ Information about others' strategies is important
- ▶ Players may face strategic uncertainty

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- ▶ Nash equilibrium (no uncertainty)
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What play make sense when players have partial information?

SOCIAL NETWORKS AND STRATEGIC KNOWLEDGE

Our approach: social network encodes epistemic structure

Routine interactions with friends shape our expectations

More accurate conjectures about friends/neighbors/coworkers than about strangers

PCE explicitly models strategic knowledge via social ties

PEER-CONFIRMING EQUILIBRIUM

Augment game with a social network

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Profile is a PCE if

- ▶ Players respond optimally to conjectures on others' play
- ▶ Players' conjectures about neighbors are correct
- ▶ Above facts are common belief

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Complete network \implies Nash equilibrium

Empty network \implies rationalizability

More links \implies more refined prediction

ROADMAP

PCE in simultaneous-move games

Examples

- ▶ Role of central players
- ▶ Protests and elite coordination

PCE in dynamic games

- ▶ Actions can signal *others'* plans
- ▶ Can get refinement of both SPE and EFR

RELATED WORK

Epistemic game theory

- ▶ e.g. Battigalli and Siniscalchi (2002)

Protest games

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Related solution concepts

- ▶ RCE (Rubinstein and Wolinsky, 1994)
- ▶ RPCE (Fudenberg and Kamada, 2015)

PCE IN SIMULTANEOUS-MOVE GAMES

Simultaneous-move game of complete information:

- ▶ Set of players N (finite)
- ▶ Strategies S_i for player i , $S = \prod_{i \in N} S_i$ (measurable)
- ▶ Payoff u_i for player i (bounded, measurable)

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Augment with undirected graph (N, G)

- ▶ Write G_i for neighbors of i

CONJECTURES AND BEST REPLIES

Strategy $s_i^* \in S_i$ is a best reply to conjecture $\mu_i \in \Delta(S_{-i})$ if

$$s_i^* \in \arg \max_{s_i \in S_i} \int_{S_{-i}} u_i(s_i, \cdot) d\mu_i$$

Set of best replies $r_i(\mu_i)$

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Given $\sigma \in S$, define

$$S_{-i}^{\sigma, G} = \{s_{-i} \in S_{-i} : s_j = \sigma_j, \forall j \in G_i\},$$

profiles consistent with i 's knowledge at σ

CONJECTURES AND BEST REPLIES

Given $\sigma \in \Sigma \subseteq S$, define

$$\Delta_i^{\sigma, G}(\Sigma) = \left\{ \mu_i \in \Delta(S_{-i}) : \mu_i(\Sigma_{-i}) = \mu_i(S_{-i}^{\sigma, G}) = 1 \right\}$$

viable conjectures relative to Σ at σ

DEFINITION OF PCE: SIMULTANEOUS MOVES

Network-consistent best replies to Σ

$$B_G(\Sigma) = \{\sigma \in \Sigma : \forall i \in N, \exists \mu_i \in \Delta_i^{\sigma, G}(\Sigma) \text{ s.t. } \sigma_i \in r_i(\mu_i)\}$$

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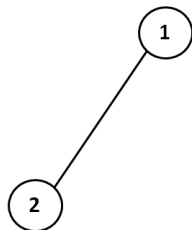
If each S_i compact and u_i continuous, equivalent definition is

$$PCE \equiv \bigcap_{k=0}^{\infty} B_G^k(S)$$

TOY EXAMPLE 1

AN INVESTMENT GAME

- ▶ Each of 3 players can invest at cost $c \in (\frac{1}{2}, 1)$
- ▶ If at least one invests, generate unit of surplus
- ▶ Divide surplus evenly between investors



(a)

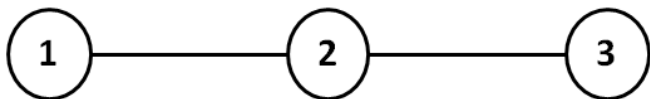


(b)

TOY EXAMPLE 2

FOLLOW THE LEADER

- ▶ Each player can choose action 0 or 1
- ▶ Player 1 is indifferent between the two
- ▶ Others earn payoff 1 iff they match player 1



PAYOFF RELEVANCE

Say i is payoff-relevant to j if there is some $s_{-i} \in S_{-i}$ such that $u_j(\cdot, s_{-i}) : S_j \rightarrow \mathbb{R}$ is not constant

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Proposition:

Let \tilde{G} be the payoff relevance network.

- ▶ If $G \cap \tilde{G} = \tilde{G}$, then PCE = Nash.
- ▶ If $G \cap \tilde{G} = \emptyset$, then PCE = Rationalizability.

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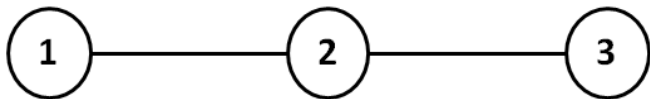
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Is $G \cap \tilde{G}$ all that matters?

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Consider removing the link between 2 and 3

PUBLIC GOOD PROVISION

Population size N , player i invests $x_i \in [0, 1]$ in a public good

Payoffs

$$u_i(x) = 2 \sqrt{\sum_{j \in N} x_j} - x_i$$

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Subset M is **independent** if no two players in M adjacent

Player i is **fully connected** if all other players link to i in G

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Lowest total investment is:

1 if some player is fully connected, 0 if none is.

Highest total investment is:

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If a fully connected player invests, get total investment 1

- ▶ Fully connected player signals optimal play
- ▶ End up in a Nash equilibrium

A PROTEST GAME

N players simultaneously choose whether to protest or not

Non-protesters earn 0

If at least M protest, leadership is overthrown, protesters 😊

If fewer than M protest, suffer repression, protesters ☹

Assume $2 < M < N$

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i 's incentives in \underline{m}_i PCE $\implies \underline{m}_i + \overline{m}_j \geq M - 1$

j 's incentives in \overline{m}_j PCE $\implies \underline{m}_i + \overline{m}_j < M - 1$

PCE IN DYNAMIC GAMES

Same idea, more details

Define for multistage games of observable action

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Players form conjectures on others' strategies

- ▶ Conjectures are history-dependent and Bayesian
- ▶ Play sequential best reply to conjectures
- ▶ Conjectures on neighbors' future play are correct
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Specializes to

- ▶ Subgame perfect equilibrium, if G is complete
- ▶ Extensive form rationalizability, if G is empty

THE PROTEST GAME, REVISTED

Two periods:

1. Leader publicly commits to protest or not
2. All others simultaneously decide whether to protest

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There exist SPE with and without successful protests

A NEW TYPE OF FORWARD INDUCTION

Consider PCE in a **star network centered on leader**

- ▶ Leader knows the true strategy profile
- ▶ If leader commits to protest, others infer it will succeed
- ▶ Therefore, leader always protests, all others follow

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This type of signaling can refine both EFR and SPE

WHAT WE'VE SEEN

PCE uses social relationships to refine predictions in games

Network structure has nuanced implications

- ▶ Role of central players sensitive to payoff structure
- ▶ Signaling of strategic information in dynamic games

Portable, interpretable model for partial strategic uncertainty