

# ELLIOT LIPNOWSKI

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Citizenship: Canadian

## RESEARCH INTERESTS

*Primary:* microeconomic theory, information economics

*Secondary:* organizational economics

## ACADEMIC EMPLOYMENT

**University of Chicago**, Chicago, USA

Assistant Professor, Department of Economics

2017-

Research Fellow, Becker Friedman Institute

2016-2017

## EDUCATION

**New York University, Stern School of Business**, New York, USA

Ph.D., Economics

2016

*Herman E. Krooss Award for best dissertation in NYU Stern*

**University of Waterloo**, Waterloo, Canada

B.Math., Honours Pure Mathematics (with distinction)

2010

## CONFERENCE AND SEMINAR PRESENTATIONS

2018:

*Scheduled talks:* Minnesota, WUSTL

2017:

ASSA, UCSB, Penn, Canadian Economic Theory (UBC), Kellogg, ESEM (Lisbon), FSU, Yale, Stanford, UNC/Duke, Sloan, UT-Austin

2016:

McGill, BU, Toronto/Rotman, Northwestern, UWO, Chicago, Bocconi, Princeton, Rochester, Miami Economic Theory

2015:

SITE workshop on dynamic games, World Congress (Montréal), International Conference on Game Theory (Stony Brook), Public Economic Theory (Luxembourg), Canadian Economics Association (Ryerson), Canadian Economic Theory (UWO), Midwest Theory (Ohio State), Waterloo

2014:

Midwest Theory (Kansas), EconCon (Princeton)

PUBLICATIONS

“*Disclosure to a Psychological Audience*” (with Laurent Mathevet), **American Economic Journal: Microeconomics**, Forthcoming

WORKING PAPERS

“*Cheap Talk with Transparent Motives*” (with Doron Ravid), R&R at **Econometrica**

“*Repeated Delegation*” (with João Ramos)

“*Simplifying Bayesian Persuasion*” (with Laurent Mathevet)

“*Peer-Confirming Equilibrium*” (with Evan Sadler) R&R at **Econometrica**

“*Job Insecurity*” (with Aditya Kuvalekar)

WORK IN PROGRESS

“*Credibility in Communication*” (with Doron Ravid and Denis Shishkin)

“*Attention Management*” (with Laurent Mathevet and Dong Wei)

REFEREE SERVICE

American Economic Review; Econometrica; Journal of Political Economy; AEJ Microeconomics; Journal of Economic Theory, Theoretical Economics; Journal of Industrial Economics.

TEACHING EXPERIENCE

**Course Instructor**

Stern PhD Microeconomics Fall 2015

NYU, Stern School of Business, Doctoral

Stern Math Bootcamp Fall 2013, Fall 2015

NYU, Stern School of Business, Doctoral

Mathematics for Economists Summer 2010

University of Waterloo, Undergraduate

**Teaching Fellow**

Microeconomics II (Game Theory & Information Economics) Spring 2015

Instructors: David Pearce & Alessandro Lizzeri

New York University, Doctoral

Firms & Markets  
Instructor: Tom Pugel  
NYU, Stern School of Business, M.B.A.

Fall 2014

Microeconomics I  
Instructor: Simon Bowmaker  
NYU, Stern School of Business, Undergraduate  
*Letter of commendation received*

Fall 2013

#### FUNDING

NSF Grant SES-1730168 “Credibility in Persuasion” (with Doron Ravid)	2017-2020
Doctoral Fellowship, NYU Stern	2010-2015
NSERC Canada Postgraduate Scholarship M, NYU Stern	2010-2011
Descartes National Mathematics Scholarship, University of Waterloo	2006-2010

#### REFERENCES

**Joyee Deb**  
Yale, School of Management  
joyee.deb@yale.edu

**Adam Brandenburger**  
NYU, Stern School of Business  
adam.brandenburger@stern.nyu.edu

**Laurent Mathevet**  
New York University  
lmath@nyu.edu

**David Pearce**  
New York University  
david.pearce@nyu.edu